



ANALYST QUICK NOTES

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Monsanto Co. (NYSE: MON: BUY)

Target Price: \$128

Bill Selesky

4/10/2017

Event: Monsanto Company reports 2Q17 financial results

When: April 5, 2017

Rating: BUY-rated with p/t of \$128

Price: \$116.16

Details:

- Monsanto reported 2Q17 sales of \$5.07 billion with EPS (ongoing) of \$3.19.
- Street consensus estimated sales of \$4.73 billion and EPS of \$2.78.
- Better-than-expected results were due to stronger sales of corn, soybean, and cotton seeds.
- On the proposed merger with Bayer, regulatory approval is pending; MON sees closing by the end of 2017.
- Recent regulatory approvals on DOW/DD and ChemChina/Syngenta suggest MON deal will also be approved.

Recommendation:

- BUY-rated with price target of \$128
 - Expect share price to slowly reach target by the end of the year.
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