



ANALYST QUICK NOTES

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Helmerich & Payne Inc. (NYSE: HP: BUY)

Target Price: \$92

Bill Selesky

1/23/2017

Helmerich & Payne 1Q17 results, to be reported January 26, 2017

- Argus forecasts \$330 million in revenue with an operating loss of \$0.39 per share.
- The Street consensus calls for 1Q revenue of \$335 million and an operating loss of \$0.36 per share.
- We see 1Q17 sales in excess of the Street forecast, with a narrower operating loss than the Street.
- The upside we see would come from higher U.S. land demand (sales) and positive pricing, benefitting margins.
- Finally, we expect that HP management will provide a bullish outlook for the rest of 2017.

Recommendation

- HP is rated BUY rated with a target price of \$92.
 - We would be a buyer of shares in front of 1Q17 results.
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